# Araneta Properties, Inc.

Financial Statements December 31, 2020 and 2019 and Years Ended December 31, 2020, 2019 and 2018

and

Independent Auditor's Report





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

# **INDEPENDENT AUDITOR'S REPORT**

The Board of Directors and the Stockholders Araneta Properties, Inc.

#### **Report on the Audit of the Financial Statements**

We have audited the financial statements of Araneta Properties, Inc. (the Company), which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2020, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2020 and 2019, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2020 in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying financial statements.





# Real Estate Revenue Recognition

The Company's revenue recognition process is significant to our audit because this involves application of significant judgment and estimation particularly in the assessment of the probability that the Company will collect the consideration from the buyer.

In evaluating whether collectability of the amount of consideration is probable, the Company considers the significance of the buyer's initial payments in relation to the total contract price (or buyer's equity). Collectability is assessed by considering factors such as past collection history, age of receivables and the pricing of the property. Management also regularly evaluates the history of sales cancellations and back-outs to determine if these would affect its current threshold of buyer's equity before commencing revenue recognition.

The disclosures related to real estate revenue are included in Notes 2 and 3 of the financial statements.

# Audit Response

We obtained an understanding of the Company's revenue recognition process.

We performed inquiries with relevant personnel on the sales, collection and reporting processes. For the buyer's equity, we evaluated the management's basis by comparing this to the historical analysis of sales collections and cancellations, if any, from buyers with accumulated payments above the collection threshold. We also considered the impact of the coronavirus pandemic during the year. We traced the analysis to supporting documents such as the buyer's collection report and official receipts. We obtained sales and collection reports and compared the data with the information in the Company's revenue calculation and monitoring schedule, and reviewed the disposition of differences noted. On a test basis, we traced reported lot sales and actual collection remittances to corresponding sales invoices and contracts to sell and official receipts and bank records. We performed cut-off procedures by examining sales and collection reports for the month subsequent to the cut-off date.

We evaluated the disclosures made in the financial statements related to the revenue recognition process of the Company.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020, but does not include the financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2020 are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.





# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

- 3 -

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.





- 4 -

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on the Supplementary Information Required Under Revenue Regulations 34-2020 and 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 34-2020 and 15-2010 in Notes 22 and 23, respectively, to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Araneta Properties, Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Narciso T. Torres, Jr.

SYCIP GORRES VELAYO & CO.

Tomas y. Narciso T. Torres, Jr.

Partner CPA Certificate No. 84208 SEC Accreditation No. 1511-AR-1 (Group A), October 18, 2018, valid until October 17, 2021 Tax Identification No. 102-099-147 BIR Accreditation No. 08-001998-111-2020, November 27, 2020, valid until November 26, 2023 PTR No. 8534374, January 4, 2021, Makati City

May 28, 2021



# ARANETA PROPERTIES, INC. STATEMENTS OF FINANCIAL POSITION

	December 31		
	2020	2019	
ASSETS			
Current Assets			
Cash (Notes 4 and 16)	₽6,117,809	₽4,074,862	
Trade and other receivables (Notes 5, 16 and 17)	174,336,196	181,518,664	
Real estate inventories (Notes 6 and 17)	901,740,321	884,385,885	
Input value-added tax (VAT) - net (Note 7)	67,096,928	70,151,947	
Prepaid taxes	4,593,617	7,151,417	
Total Current Assets	1,153,884,871	1,147,282,775	
Noncurrent Assets			
Trade receivables - net of current portion (Notes 5, 16 and 17)	158,998,823	170,121,858	
Property and equipment (Note 8)	4,810,716	7,217,105	
Investment properties (Note 9)	674,056,173	674,056,173	
Equity instruments at fair value through			
other comprehensive income (FVOCI)	5,681,897	5,681,897	
Total Noncurrent Assets	843,547,609	857,077,033	
TOTAL ASSETS	₽1,997,432,480	₽2,004,359,808	
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts payable and accrued expenses (Notes 10 and 16)	<b>₽</b> 29,869,020	₽27,519,980	
Liability for purchased of land (Notes 11 and 16)	115,305,608	115,305,608	
Income tax payable	409,068	812,477	
Due to related parties (Notes 12 and 16)	40,560,342	30,745,769	
Total Current Liabilities	186,144,038	174,383,834	
Noncurrent Liabilities			
Retirement benefit obligation (Note 13)	31,172,050	25,691,340	
Deferred tax liability - net (Note 14)	30,074,328	37,451,959	
Total Noncurrent Liabilities	61,246,378	63,143,299	
Total Liabilities	247,390,416	237,527,133	
Equity			
Capital stock - ₽1 par value			
Authorized - 5,000,000,000 shares			
Issued - 1,951,387,570 shares (Note 16)	1,951,387,570	1,951,387,570	
Additional paid-in capital (Note 16)	201,228,674	201,228,674	
Other components of equity	2,726,897	2,726,897	
Remeasurement losses on retirement benefit plan (Note 13) $D_{1} = \frac{1}{2} $	(3,427,683)	(1,388,663)	
Deficit (Note 16)	(401,873,394)	(387,121,803)	
Total Equity	1,750,042,064	1,766,832,675	
TOTAL LIABILITIES AND EQUITY	₽1,997,432,480	₽2,004,359,808	



# ARANETA PROPERTIES, INC. STATEMENTS OF COMPREHENSIVE INCOME

	· · · · · · · · · · · · · · · · · · ·	Years Ended Decen	nber <u>3</u> 1
	2020	2019	2018
SALE OF REAL ESTATE (Notes 5 and 17)	₽20,482,436	₽32,896,604	₽62,512,270
COST OF REAL ESTATE SOLD (Notes 6 and 17)	(3,340,972)	(6,868,274)	(13,040,595)
GROSS PROFIT	17,141,464	26,028,330	49,471,675
GENERAL AND ADMINISTRATIVE		_ = = = = = = = = = = = = = = = = = = =	,
EXPENSES			
Salaries and wages	19,389,915	20,867,874	20,805,006
Security services	7,252,565	11,541,241	8,513,684
Taxes and licenses	6,209,786	9,804,969	10,269,041
Retirement benefit expense (Note 13)	2,567,824	2,398,302	2,221,852
Depreciation (Note 8)	2,406,389	2,605,071	3,123,635
Building dues and related charges	1,445,928	1,643,748	1,613,208
Entertainment, amusement and recreation	894,443	1,146,300	729,316
Professional fees	738,286	2,344,936	1,319,819
Telecommunications	640,995	816,803	892,967
Office supplies	312,191	671,495	570,056
Transportation and travel	268,248	370,310	407,356
Repairs and maintenance	182,768	280,806	434,165
Utilities	136,043	269,491	551,725
Others	903,424	1,401,067	1,572,240
	(43,348,805)	(56,162,413)	(53,024,070)
OTHER INCOME (EXPENSE)			
Interests, penalties and other income	< 100 00 <b>7</b>	07 551 005	56 100 700
(Notes 4, 5, 10 and 20)	6,108,997	27,551,925	56,108,720
Gain on extinguishment of debt - net (Note 11)	-	1,172,645	_
Loss on disposal of property and equipment	-	(756,385)	-
Interest expense (Notes 11 and 20)	6,108,997	(2,840,374) 25,127,811	(5,268,597)
INCOME (LOSS) DEEODE INCOME TAY			50,840,123
INCOME (LOSS) BEFORE INCOME TAX	(20,098,344)	(5,006,272)	47,287,728
BENEFIT FROM (PROVISION FOR) INCOME TAX (Note 14)			
Current	(1,157,012)	(1,138,624)	(1,694,811)
Deferred	6,503,765	(1,220,145)	(14,133,035)
Detented	5,346,753	(2,358,769)	(15,827,846)
NET INCOME (LOSS)			31,459,882
NET INCOME (LOSS)	(14,751,591)	(7,365,041)	51,439,882
OTHER COMPREHENSIVE INCOME (LOSS)			
Items not to be reclassified to profit or loss in			
<i>subsequent periods</i> Remeasurement gains (loss) on retirement benefit			
plan, net of deferred taxes of ₱0.87 in 2020,			
$\mathbb{P}$ 0.46 million in 2019 and $\mathbb{P}$ 0.61 million in			
2018 (Note 13)	(2,039,020)	(1,078,233)	1,417,382
Net changes in fair value of equity	(2,039,020)	(1,078,233)	1,417,362
instruments at FVOCI	_	1,015,000	1,741,897
	(2,039,020)	(63,233)	3,159,279
TOTAL COMPREHENSIVE INCOME (LOSS)	(₽16,790,611)	(₽7,428,274)	₽34,619,161
	()	(	,,
EARNINGS (LOSS) PER SHARE			<b>D</b> 0.01/1
Basic and diluted (Note 15)	(₽0.0076)	(₽0.0038)	₽0.0161



# ARANETA PROPERTIES, INC. STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

				Remeasurement Losses on Retirement		
	Capital	Additional	Other	Benefit Plan, net of		
	Stock	Paid-in Capital	Components	Deferred		
	(Note 16)	(Note 16)	of Equity	Taxes (Note 13)	Deficit	Total
Balances at January 1, 2018	₽1,951,387,570	₽201,228,674	(₽30,000)	(₽1,727,812)	(₽411,216,644)	₽1,739,641,788
Net income	_	_	—	-	31,459,882	31,459,882
Other comprehensive income	—	_	1,741,897	1,417,382	_	3,159,279
Total comprehensive income	—	_	1,741,897	1,417,382	31,459,882	34,619,161
Balances at December 31, 2018	1,951,387,570	201,228,674	1,711,897	(310,430)	(379,756,762)	1,774,260,949
Net loss	_	_	_	_	(7,365,041)	(7,365,041)
Other comprehensive income (loss)	_	-	1,015,000	(1,078,233)	_	(63,233)
Total comprehensive income (loss)	_	-	1,015,000	(1,078,233)	(7,365,041)	(7,428,274)
Balances at December 31, 2019	1,951,387,570	201,228,674	2,726,897	(1,388,663)	(387,121,803)	1,766,832,675
Net loss	_	_	_	_	(14,751,591)	(14,751,591)
Other comprehensive loss	-	-	_	(2,039,020)	—	(2,039,020)
Total comprehensive loss	_	-	_	(2,039,020)	(14,751,591)	(16,790,611)
Balances at December 31, 2020	₽1,951,387,570	₽201,228,674	₽2,726,897	(₽3,427,683)	(₽401,873,394)	₽1,750,042,064



# ARANETA PROPERTIES, INC. STATEMENTS OF CASH FLOWS

	Years Ended December 31			
	2020	2019	2018	
CASH ELOWS EDOM ODED ATINC				
CASH FLOWS FROM OPERATING ACTIVITIES				
Income (loss) before income tax	(₽20,098,344)	(₽5,006,272)	₽47,287,728	
Adjustments for:	(#20,090,344)	(#3,000,272)	#47,207,720	
Retirement benefit expense (Note 13)	2,567,824	2 208 202	1 614 402	
Depreciation (Note 8)		2,398,302	1,614,402	
	2,406,389	2,605,071	3,123,635	
Interest income (Note 4)	(6,108,997)	(185,069)	(207,381)	
Loss on disposal of property and equipment	_	756,385	5 2(9 507	
Interest expense (Notes 11 and 20)	_	2,840,374	5,268,597	
Net gain on extinguishment of debt (Note 11)		(1,172,645)		
Operating income (loss) before working	(01 000 100)	0.00(14(	<b>57</b> 006 001	
capital changes	(21,233,128)	2,236,146	57,086,981	
Decrease (increase) in:				
Trade and other receivables	18,305,503	(8,282,309)	(26,432,956)	
Real estate inventories	(17,354,436)	5,026,845	8,203,141	
Input VAT	3,055,019	5,233,170	5,381,294	
Prepaid taxes	2,557,800	(625,008)	_	
Increase (decrease) in accounts payable and accrued				
expenses	2,349,040	(8,129,714)	2,644,211	
Net cash generated from (used in) operations	(12,320,202)	(4,540,870)	46,882,671	
Interest received	6,108,997	185,069	207,381	
Income taxes paid	(1,560,421)	(326,147)	(1,001,580)	
Net cash flows provided by (used in) operating				
activities	(7,771,626)	(4,681,948)	46,088,472	
CASH FLOWS FROM INVESTING				
ACTIVITIES				
Additions to investment properties				
(Notes 7 and 9)	_	(35,339,135)	(12,655,485)	
Acquisitions of property and equipment (Note 8)	—	(204,562)	(1,796,756)	
Net cash flows used in investing activities	—	(35,543,697)	(14,452,241)	
CASH FLOWS FROM FINANCING				
ACTIVITIES	0.014.550	1 ( 0 ( 0 , 10 )		
Increase in due to related parties (Note 12)	9,814,573	16,940,482	_	
Decrease in due from related parties (Note 12)	-	_	34,728,163	
Payment of liability for purchased land (Note 19)	_	_	(66,085,043)	
Net cash flows provided by (used in) financing				
activities	9,814,573	16,940,482	(31,356,880)	
	2 0 4 2 0 4 7	(22, 295, 1(2))	270 251	
NET INCREASE (DECREASE) IN CASH	2,042,947	(23,285,163)	279,351	
CASH AT BEGINNING OF YEAR	4,074,862	27,360,025	27,080,674	
CASH AT END OF YEAR (Note 4)	₽6,117,809	₽4,074,862	₽27,360,025	



# ARANETA PROPERTIES, INC. NOTES TO FINANCIAL STATEMENTS

# 1. Corporate Information and Authorization for Issuance of Financial Statements

# Corporate Information

Araneta Properties, Inc. (the Company) was registered with the Philippine Securities and Exchange Commission (SEC) on June 15, 1988 to acquire, own, hold, improve, develop, subdivide, sell, lease, rent, mortgage, manage and otherwise deal in real estate or any interest therein, for residential, commercial, industrial and recreational purposes, as well as to construct and develop or cause to be constructed and developed on any real estate or other properties, golf course, buildings, hotels, recreation facilities and other similar structures with their appurtenances; and in general, to do and perform any and all acts or work which may be necessary or advisable for or related incidentally or directly with the aforementioned business or object of the Company. The Company is listed in the Philippine Stock Exchange (PSE) and has been included in the PSE composite index since November 14, 1989.

The Company's registered office address and principal place of business is at 21st Floor, Citibank Tower, Paseo de Roxas, Makati City.

# Authorization for Issuance of Financial Statements

The financial statements of the Company as of December 31, 2020 and 2019 and for each of the three years in the period ended December 31, 2020 were authorized for issuance by the Company's Board of Directors (BOD) on May 28, 2021.

# 2. Summary of Significant Accounting Policies

# Basis of Preparation

The financial statements have been prepared under the historical cost basis, except for equity instruments which are carried at fair value. The financial statements are presented in Philippine peso ( $\mathbb{P}$ ), which is the Company's functional currency. All values are rounded off to the nearest  $\mathbb{P}$  except when otherwise indicated.

# Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS), which include the availments of the relief granted by the SEC under Memorandum Circular No. 4-2020. PFRSs include Philippine Financial Reporting Standards, Philippine Accounting Standards and Interpretations issued by the Philippine Interpretations Committee (PIC).

# Adoption of New and Amended Accounting Standards and Interpretations

The accounting policies adopted are consistent with those of the previous financial year, except that the Company has adopted the following new accounting pronouncements starting January 1, 2020. Unless otherwise indicated, adoption of these pronouncements did not have any significant impact on the Company's financial position or performance.

The nature and impact of each new standards and amendment are described below:

- Amendments to PFRS 3, *Business Combinations, Definition of a Business* The amendments to PFRS 3 clarifies that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. Furthermore, it clarifies that a business can exist without including all the inputs and processes needed to create outputs. These amendments may impact future periods should the Company enter into any business combinations
- Amendments to PFRS 7, Financial Instruments: Disclosures and PFRS 9, Financial Instruments, Interest Rate Benchmark Reform

The amendments to PFRS 9 provide a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments provide a new definition of material that states "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity."

The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users.

• Conceptual Framework for Financial Reporting issued on March 29, 2018 The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the standard-setters in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards.

The revised Conceptual Framework includes new concepts, provides updated definitions and recognition criteria for assets and liabilities and clarifies some important concepts.

# Effective beginning on or after June 1, 2020

- Amendments to PFRS 16, *COVID-19-related Rent Concessions* The amendments provide relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:
  - The rent concession is a direct consequence of COVID-19;
  - The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;



- Any reduction in lease payments affects only payments originally due on or before June 30, 2021; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

New Accounting Standards, Interpretations and Amendments Effective Subsequent to December 31, 2020

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on its financial statements. The Company intends to adopt the following pronouncements when they become effective.

#### Effective beginning on or after January 1, 2021

• Amendments to PFRS 9, PFRS 7, PFRS 4 and PFRS 16, *Interest Rate Benchmark Reform – Phase 2* 

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Company shall also disclose information about:

- The about the nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The amendments are effective for annual reporting periods beginning on or after January 1, 2021 and apply retrospectively, however, the Company is not required to restate prior periods.

The amendments is expected not to have a material impact on the Company.

#### Effective beginning on or after January 1, 2022

• Amendments to PFRS 3, Reference to the Conceptual Framework

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.



At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

• Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use* The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

• Amendments to PAS 37, *Onerous Contracts - Costs of Fulfilling a Contract* The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. The Company will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.

• Annual Improvements to PFRSs 2018-2020 Cycle

applies the amendment.

• Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter* The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted.

• Amendments to PFRS 9, *Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities* The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first



The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Company will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

• Amendments to PAS 41, *Agriculture, Taxation in fair value measurements* The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted.

#### Effective beginning on or after January 1, 2023

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current* The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:
  - What is meant by a right to defer settlement
  - That a right to defer must exist at the end of the reporting period
  - That classification is unaffected by the likelihood that an entity will exercise its deferral right
  - That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively.

• PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2023, with comparative figures required. Early application is permitted.



# Deferred effectivity

• Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### Cash

Cash includes cash on hand and in banks.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

#### Initial recognition

The Company classifies financial assets, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (FVOCI), and fair value through profit or loss (FVTPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. Except for trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient as measured at the transaction price determined under PFRS 15.

For a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

# Subsequent measurement of financial assets

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost
- Financial assets at fair value through profit or loss
- Financial assets at fair value through OCI, where cumulative gains or losses previously recognized are reclassified to profit or loss
- Financial assets designated at fair value through OCI, where cumulative gains or losses previously recognized are not reclassified to profit or loss



### Financial assets at amortized cost

The Company measures financial assets at amortized cost if both of the following conditions are met:

• The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows

- 7 -

• The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are initially recognized at fair value plus directly attributable transaction costs and subsequently measured using the effective interest (EIR) method, less any impairment in value. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired. This accounting policy relates to the Company's "Cash in banks", and "Trade and other receivables".

#### Financial assets at FVOCI

*Debt instruments*. The Company measures debt instruments at fair value through OCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

These financial assets are initially recognized at fair value plus directly attributable transaction costs and subsequently measured at fair value. Gains and losses arising from changes in fair value are included in other comprehensive income within a separate component of equity. Impairment losses or reversals, interest income and foreign exchange gains and losses are recognized in profit and loss until the financial asset is derecognized. Upon derecognition, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss. This reflects the gain or loss that would have been recognized in profit or loss upon derecognition if the financial asset had been measured at amortized cost. Impairment is measured based on the expected credit loss (ECL) model.

As of December 31, 2020 and 2019, the Company does not have debt instruments at FVOCI.

*Equity instruments.* The Company may also make an irrevocable election to measure at FVOCI on initial recognition investments in equity instruments that are neither held for trading nor contingent consideration recognized in a business combination in accordance with PFRS 3. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. However, the Company may transfer the cumulative gain or loss within equity. Dividends on such investments are recognized in profit or loss, unless the dividend clearly represents a recovery of part of the cost of the investment. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Company elected to classify irrevocably its quoted equity investments under this category.

#### Financial assets at FVTPL

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as



effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of profit or loss.

# Classification of financial liabilities

Financial liabilities are measured at amortized cost, except for the following:

- financial liabilities measured at fair value through profit or loss;
- financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the Company retains continuing involvement;
- financial guarantee contracts;
- commitments to provide a loan at a below-market interest rate; and
- contingent consideration recognized by an acquirer in accordance with PFRS 3.

A financial liability may be designated at fair value through profit or loss if it eliminates or significantly reduces a measurement or recognition inconsistency (an accounting mismatch) or:

- if a host contract contains one or more embedded derivatives; or
- if a group of financial liabilities or financial assets and liabilities is managed and its performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

Where a financial liability is designated at fair value through profit or loss, the movement in fair value attributable to changes in the Company's own credit quality is calculated by determining the changes in credit spreads above observable market interest rates and is presented separately in other comprehensive income.

# Impairment of Financial Assets

The Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are also recognized and interest revenue is calculated by applying the credit-adjusted effective interest rate to the amortized cost of the financial asset.



The Company applies a simplified approach in calculating ECLs for "Trade receivables". Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. Both are further adjusted for forward-looking factors specific to the debtors and the economic environment.

For all debt financial assets other than trade receivables, ECLs are recognized using the general approach wherein the Company tracks changes in credit risk and recognizes a loss allowance based on either a 12-month or lifetime ECLs at each reporting date.

At each reporting date, the Company assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Company considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.

Exposures that have not deteriorated significantly since origination, or where the deterioration remains within the Company's investment grade criteria are considered to have a low credit risk. The provision for credit losses for these financial assets is based on a 12-month ECL. The low credit risk exemption has been applied on debt investments that meet the investment grade criteria of the Company from the time of origination.

The Company's "Cash in banks" are graded to be low credit risk investment based on the credit ratings of depository banks and related parties as published by Bloomberg Terminal.

#### Write-off policy

The Company writes-off a financial asset, in whole or in part, when the asset is considered uncollectible, it has exhausted all practical recovery efforts and has concluded that it has no reasonable expectations of recovering the financial asset in its entirety or a portion thereof.

#### **Reclassifications of Financial Instruments**

The Company reclassifies its financial assets when, and only when, there is a change in the business model for managing the financial assets. Reclassifications shall be applied prospectively by the Company and any previously recognized gains, losses or interest shall not be restated. The Company does not reclassify its financial liabilities.

# Derecognition of Financial Assets and Liabilities

#### Financial Asset

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the



asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

#### Financial Liabilities

A financial liability is derecognized when the obligation under the financial liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing financial liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognized in the statements of comprehensive income.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or,
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Company. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset is its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient date are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.



All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable7
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at each reporting date.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

# Current versus Noncurrent Classification

The Company presents assets and liabilities in statements of financial position based on current/noncurrent classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting date.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading.
- It is due to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

All other liabilities are classified as non-current.

# Interests in Joint Operations

Interests in joint operations represent one or more assets, usually in the form of real estate development, contributed to, or acquired for the purpose of the joint operations. The assets are used to obtain benefits for the operators. Each operator takes a share of the output from the assets, as agreed between parties and each bears an agreed share of the expenses incurred. These joint operations do not involve the establishment of a corporation, partnership or other entity, or a financial structure that is separate from the operators themselves. Each operator has control over its share of future economic benefits through its share of the results of the joint operation. Contribution of the Company to the joint operation is included in real estate inventories.



The Company's project agreement with Sta. Lucia Realty and Development, Inc. (SLRDI) and Sta. Lucia Land, Inc. (SLI) are accounted for as a joint operation (see Note 17).

#### Real Estate Inventories

Property acquired or those that are being developed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, are held as inventory and are measured at the lower of cost and net realizable value (NRV).

# Cost includes:

- Land cost;
- Borrowing costs, professional fees, property transfer taxes and other related costs.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs necessary to make the sale.

#### Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

For its VAT-registered activities, when VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the statement of financial position up to the extent of the recoverable amount.

#### Prepaid Taxes

Prepaid taxes pertain to the excess payment against the current income tax due which are expected to be utilized as payment for income taxes within twelve (12) months.

#### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses.

The initial cost of property and equipment comprises its purchase price, including import duties, any nonrefundable purchase taxes and any directly attributable costs of bringing the property and equipment to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to expense in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.



Depreciation is calculated using the straight-line method over the estimated useful life of the assets or term of the lease, in the case of building and improvements, whichever is shorter, as follows:

Category	Number of Years
Office condominium unit	25
Building and improvements	25
Hauling and transportation equipment	5
Machinery and equipment	5
Furniture, fixtures and other equipment	5

The useful life and method of depreciation is reviewed periodically to ensure that the periods and method of depreciation is consistent with the expected pattern of economic benefits from items of property and equipment.

When assets are retired or otherwise disposed of, both the cost and related accumulated depreciation are removed from the accounts. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income as part of profit or loss in the year the asset is derecognized.

Fully depreciated assets are retained as property and equipment until these are no longer in use.

#### Investment Property

Investment property, comprising parcels of land, is held either to earn rental income or for capital appreciation or both. Investment property is measured initially and subsequently at cost, including transaction costs less any accumulated impairment losses.

Investment property is derecognized when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of comprehensive income as part of profit or loss in the year of the retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the Company accounts for such property in accordance with PAS 16 up to the date of change in use.

Investment property also consist of land held for future development that are carried at the lower of cost and NRV. All costs incurred that are directly and clearly associated with the acquisition of the land and obtaining the necessary land conversion approval, including borrowing costs, are capitalized to land held under development. NRV is the estimated selling price in the ordinary course of business, less estimated cost of completion and estimated costs necessary to make the sale.

#### Deposit for Land Acquisition

This represents deposits made to land owners for the purchase of certain parcels of land that are intended for future development. The Company normally makes deposits before a Contract to Sell (CTS) or Deed of Absolute Sale is executed between the Company and the land owner. Deposit for land acquisition is initially measured at cost, including transaction costs. Subsequent to initial recognition, deposit for land acquisition is stated at cost less any accumulated impairment losses.



# Impairment of Property and Equipment, Investment Property and Other Nonfinancial Assets These assets are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. If any such indication exists and where the carrying amount of an asset exceeds its recoverable amount, the asset or cash-generating unit is written down to its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

The fair value less costs to sell is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date less the costs of disposal while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the statement of comprehensive income as part of profit or loss.

Recovery of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The recovery is recorded in the statement of comprehensive income as part of profit or loss. However, the increased carrying amount of an asset due to a recovery of an impairment loss is recognized to the extent it does not exceed the carrying amount that would have been determined (net of depreciation) had no impairment loss been recognized for that asset in prior years.

# Capital Stock and Additional Paid-in Capital

The Company has issued capital stock that is classified as equity. Incremental costs directly attributable to the issue of new capital stock are shown in equity as a deduction, net of tax, from the proceeds. Additional paid-in capital represents the excess of the investors' total contribution over the stated par value of shares.

# Deficit

Deficit includes accumulated losses attributable to the Company's stockholders. Deficit may also include effect of changes in the accounting policy as may be required by the transitional provisions of new and amended standards.

#### **Revenue Recognition**

# Revenue from Contract with Customers

Revenue from contracts with customers is recognized when control of the goods are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods. The Company has generally concluded that it is the principal in its revenue arrangements.

The disclosures of significant accounting judgments, estimates and assumptions relating to revenue from contracts with customers are provided in Note 3.

#### Sale of Real Estate

The Company derives primarily its sale of real estate from project agreement with SLRDI. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Company's performance does not create an asset with an alternative use and the Company has an enforceable right to payment for performance completed to date.



In measuring the progress of its performance obligation over time, the Company uses the output method. The Company recognizes revenue on the basis of direct measurements of the value to customers of the goods transferred to date, relative to the remaining goods promised under the contract. Progress is measured using survey of performance completed to date. This is based on the project accomplishment report prepared by the project's supervising engineers which integrates the surveys of performance to date of the construction activities.

#### Interest Income

Interest income is recognized as it accrues using the EIR method.

#### Income from Penalties and Other Income

Income from penalties and other income is recognized when earned.

### Cost and Expense Recognition

# Cost of Real Estate Sold

The Company recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets. These include costs of land, planning and design, professional fees, property transfer taxes, among others. These costs are allocated to the saleable area, with the portion allocable to the sold units being recognized as cost of real estate sold while the portion allocable to the unsold units being recognized as part of real estate inventories.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements which may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined.

#### General and Administrative Expenses

General and administrative expenses constitute costs of administering the business and are expensed as incurred.

#### Contract Balances

#### Trade Receivables

Trade receivables represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

#### Contract Assets

A contract asset is the right to consideration in exchange for goods transferred to the customer. If the Company performs by transferring goods to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

#### Contract Liabilities

A contract liability is the obligation to transfer goods to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

The contract liabilities also include payments received by the Company from the customers for which revenue recognition has not yet commenced.



#### Costs to Obtain Contract

The incremental costs of obtaining a contract with a customer are recognized as an asset if the Company expects to recover them. These are charged to expense in the period in which the related revenue is recognized as earned.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

*Amortization, derecognition and impairment of capitalized costs to obtain a contract* The Company amortizes capitalized costs to obtain a contract to cost of real estate sold over the expected construction period using POC following the pattern of real estate revenue recognition. The amortization is included within cost of real estate sold.

A capitalized cost to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Company determines whether there is an indication that cost to obtain a contract maybe impaired. If such indication exists, the Company makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Company expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Company uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgement is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, these judgements are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

# Retirement Benefit Expense

The Company has an unfunded, defined benefit retirement plan. The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Interest on the defined benefit liability
- Remeasurements of defined benefit liability

Service costs which may include current service costs, past service costs and gains or losses on nonroutine settlements are recognized in the statement of comprehensive income as part of profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Interest on the defined benefit liability is the change during the period in the defined benefit liability that arises from the passage of time which is determined by applying the discount rate based on government bonds to the defined benefit liability. Interest on the defined benefit liability is recognized in the statement of comprehensive income as part of profit or loss.



Remeasurements comprising actuarial gains and losses are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

#### Income Taxes

#### Current Income Tax

Current income tax liabilities for the current and prior periods are measured at the amount expected to be paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted as at the reporting date.

#### Deferred Tax

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized directly in equity is recognized in the statement of changes in equity and as other comprehensive income in the statement of comprehensive income.

# Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are made by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of comprehensive income as part of profit or loss, net of any reimbursement.

#### Segment Reporting

The Company's operating business is organized and managed according to the nature of the service provided, with said segment representing a strategic business unit that the Company serves.



#### Earnings (Loss) Per Share

The Company presents basic and diluted earnings per share data for its common shares. Basic earnings/loss per share is calculated by dividing the net income (loss) attributable to common shareholders of the Company by the weighted average number of common shares issued and outstanding during the period after giving retroactive effect to any stock dividends declared.

Diluted earnings (loss) per share is calculated in the same manner, adjusted for the effects of any dilutive potential common shares. Where the effect of the dilutive potential common shares would be anti-dilutive, basic and diluted earnings per share are stated at the same amount.

#### Contingencies

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed when an inflow of economic benefit is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Company's position at the reporting date (i.e., adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

### 3. Significant Accounting Judgments and Estimates

The Company's financial statements prepared in accordance with PFRS require management to make judgments and estimates that affect amounts reported in the financial statements and related notes. The judgments and estimates used in the financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the financial statements. Actual results could differ from such estimates. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

#### Revenue Recognition Method and Measure of Progress

The Company concluded that sale of real estate is to be recognized over time because: (a) the Company's performance does not create an asset with an alternative use and; (b) the Company has an enforceable right for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Company's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date. In addition, the Company requires a certain percentage of buyer's payments of total selling price (buyer's equity), to be collected as one of the criteria in order to initiate revenue recognition. Reaching this level of collection is an indication of buyer's continuing commitment and the probability that economic benefits will flow to the Company.



The Company has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Company's performance in transferring control of real estate development to the customers.

#### Incorporation of Forward-looking Information

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL.

To do this, the Company has considered a range of relevant forward-looking macro-economic assumptions for the determination of unbiased general industry adjustments and any related specific industry adjustments that support the calculation of ECLs. Based on the Company's evaluation and assessment and after taking into consideration external actual and forecast information, the Company considers a representative range of possible forecast scenarios. This process involves gathering two or more economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities and selected private-sector and academic institutions.

The Company has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Predicted relationship between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past 3-5 years. The methodologies and assumptions including any forecasts of future economic conditions are reviewed regularly.

The Company has not identified any uncertain event that it has assessed to be relevant to the risk of default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

# Definition of Default and Credit-Impaired Financial Assets

The Company defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

- *Quantitative criteria* The customer is more than 90 days past due on its contractual payments, i.e. principal and/or interest, which is consistent with the regulatory definition of default.
- *Qualitative criteria* The customer meets unlikeliness to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where:
  - The customer is experiencing financial difficulty or is insolvent;
  - The customer is in breach of financial covenant(s);
  - An active market for that financial assets has disappeared because of financial difficulties;
  - Concessions have been granted by the Company, for economic or contractual reasons relating to the customer's financial difficulty;
  - It is becoming probable that the customer will enter bankruptcy or other financial reorganization; and
  - Financial assets are purchased or originated at a deep discount that reflects the incurred credit losses.



The criteria above have been applied to all financial instruments held by the Company and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD) throughout the Company's expected loss calculation.

An instrument is considered to be no longer in default (i.e., to have cured) when it no longer meets any of the default criteria for a consecutive period of six months as it has exhibited a satisfactory track record. This period of six months has been determined based on an analysis which considers the likelihood of a financial instrument returning to default status after cure using different possible cure definitions.

#### Distinction between Joint Operation and Joint Venture

The Company applies judgment when assessing whether a joint arrangement is a joint operation or a joint venture. The Company determines the type of joint arrangement in which it is involved by considering its rights and obligations arising from the arrangement. The Company assesses its rights and obligations by considering the structure and legal form of the arrangement, the terms agreed by the parties in the contractual arrangement and, when relevant, other facts and circumstances. The Company's arrangements with SLRDI and SLI are not structured through a separate vehicle. The contractual arrangements establish the parties rights to the assets, obligations for the liabilities, relating to the arrangements, and the parties rights to the corresponding revenues and obligations for the corresponding expenses. Accordingly, these agreements were accounted for as joint operations (see Note 17).

Determining Indicators of Impairment of Property and Equipment and Investment Property The Company assesses impairment on these assets whenever events or changes in circumstances indicate that their carrying amounts are no longer recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the cost of disposal. The value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash generating unit to which the asset belongs. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Company is required to make judgments and estimates that can materially affect the financial statements.

There were no impairment indicators noted for property and equipment, and investment properties in 2020, 2019 and 2018, as such, there were no impairment provided.

The aggregate carrying amounts of property and equipment, and investment properties amounted to P678.87 million and P681.27 million as of December 31, 2020 and 2019, respectively (see Notes 8 and 9).



#### **Estimates**

#### Revenue Recognition on Sale of Real Estate and Collectability of the Sales Price

The Company's revenue recognition require management to make use of estimates and assumptions that may affect the reported amounts of revenues and costs. The Company's sale of real estate arises from its joint operation agreement with SLRDI. The Company's revenue from the sale of real estate are disclosed more fully in Note 2 to the financial statements. Management uses 20% of the contract price as the collection threshold before a sale is recognized. Revenue from sale of real estate amounted to P20.48 million, P32.90 million, and P62.51 million in 2020, 2019 and 2018, respectively. The related costs of real estate sold amounted to P3.34 million, P6.87 million, and P13.04 million in 2020, 2019 and 2018, respectively.

#### Estimating Impairment of Trade and Other Receivables

The Company uses a provision matrix to calculate ECLs for trade and other receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns.

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information such as inflation and gross domestic product growth rates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The Company uses vintage analysis approach to calculate ECLs for trade and other receivables. The vintage analysis accounts for expected losses by calculating the cumulative loss rates of a given loan pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the PD model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

The Company defines a financial instrument as in default when a customer is more than 90 days past due on its contractual obligations. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full. An instrument is considered to be no longer in default (i.e. to have cured) when it no longer meets any of the default criteria.

The assessment of the correlation between historical observed default rates, forecast economic conditions (inflation and interest rates) and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

There was no provision for expected credit loss recognized in 2020, 2019 and 2018. The carrying amounts of trade and other receivables amounted to P333.34 million and P351.64 million as of December 31, 2020 and 2019, respectively (see Note 5).



#### Estimating NRV of Real Estate Inventories

The Company estimates adjustments for write-down of real estate inventories to reflect the excess of cost of real estate inventories over their NRV. NRV of real estate inventories are assessed regularly based on selling prices of real estate inventories in the ordinary course of business, less the costs of marketing and distribution. The Company provides write-down on the carrying amount whenever NRV of real estate inventories becomes lower than cost due to changes in price levels or other causes. No provisions on real estate inventories were recognized in 2020, 2019 and 2018. The aggregate carrying amounts of real estate inventories, at cost, amounted to ₱901.74 million and ₱884.39 million as of December 31, 2020 and 2019, respectively (see Note 6).

#### Estimating Retirement Benefit Expense

The determination of the Company's retirement benefit obligation and expense is dependent on the management's selection of certain assumptions used by the actuary in calculating such amounts (see Note 13).

Retirement benefit expense amounted to  $\mathbb{P}2.57$  million,  $\mathbb{P}2.40$  million and  $\mathbb{P}2.22$  million in 2020, 2019 and 2018, respectively. Actuarial gains (loss) on retirement benefit plan recognized in other comprehensive income, net of tax, amounted to ( $\mathbb{P}2.04$  million), ( $\mathbb{P}1.08$  million) and  $\mathbb{P}1.42$  million in 2020, 2019 and 2018, respectively. Retirement benefit obligation amounted to  $\mathbb{P}31.17$  million and  $\mathbb{P}25.69$  million as of December 31, 2020 and 2019, respectively (see Note 13).

#### Estimating Realizability of Deferred Tax Assets

The Company reviews the carrying amounts of its deferred tax assets at each reporting date and reduces the amounts to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The amount of deferred tax assets that are recognized is based upon the likely timing and level of future taxable profits together with future planning strategies to which the deferred tax assets can be utilized as well as the volatility of government issuances on tax interpretations. As of December 31, 2020 and 2019, the Company's deferred tax assets amounted to  $\mathbb{P}14.74$  million and  $\mathbb{P}17.71$  million, respectively (see Note 14).

# 4. Cash

	2020	2019
Cash in banks	₽6,085,528	₽4,042,581
Cash on hand	32,281	32,281
	₽6,117,809	₽4,074,862

Cash in banks earn interest at the respective bank deposit rates.

Interest income earned from cash in banks amounted to P0.02 million P0.19 million and P0.21 million in 2020, 2019 and 2018, respectively (see Note 19).



# 5. Trade and Other Receivables

	2020	2019
Trade receivables (Notes 16 and 17)	₽330,183,293	₽348,679,871
Advances to officers and employees and others:	3,151,726	2,960,651
	333,335,019	351,640,522
Less: Noncurrent portion of trade receivables	158,998,823	170,121,858
Current portion	₽174,336,196	₽181,518,664

Trade receivables mainly represent the Company's outstanding balance in the sale of real estate. These receivables pertain to amounts due from SLRDI and customers.

Receivables from SLRDI pertain to collections by SLRDI from customers for remittance to the Company. These are noninterest-bearing and are due on demand.

Receivables from customers consist of interest-bearing and noninterest-bearing receivables which are collectible in monthly installments over a period of one to five years. Income from interests and penalties arising from late payment of these receivables amounting to P6.09 million, P18.09 million and P25.99 million in 2020, 2019 and 2018, respectively, are recognized as "Interests, penalties and other income" in the "Other Income (Expense)" section in the statement of comprehensive income (see Note 20).

Advances to officers and employees and others are noninterest-bearing receivables and are due within 12 months from the reporting date.

### 6. Real Estate Inventories

This account pertains to land developed for residential subdivisions under the project agreement with SLRDI. As discussed in Note 18 to the financial statements, the Company, together with SLRDI, began their regular activities in 2005 based on their project agreement. As of December 31, 2020 and 2019, the residential area of Phase 1, Phase 2, and Phase 3 are 100% completed, based on the physical completion report provided by the project's supervising engineer.

The roll-forward of this account follows:

	2020	2019
Balance at beginning of year	₽884,385,885	₽505,060,705
Addition to real-estate inventories	19,326,380	_
Recognized as cost of real estate sold	(3,340,972)	(6,868,274)
Transfer from investment properties (Note 9)	-	384,352,025
Others	1,369,028	1,841,429
Balance at end of year	₽901,740,321	₽884,385,885

Based on management's evaluation, the NRV of the real estate inventories is substantially higher than its cost, accordingly, no write-down was recognized in 2020, 2019 and 2018.

The amount of real estate inventories recognized under "Cost of real estate sold" in the statements of comprehensive income amounted to P3.34 million, P6.87 million and P13.04 million in 2020, 2019 and 2018, respectively.



# 7. Input Value-added Tax - net

Input VAT amounting to P67.10 million and P70.15 million as of December 31, 2020 and 2019, respectively, pertains to the 12% indirect tax paid by the Company in the course of the Company's trade or business on local purchase of goods or services. These are applied against output tax and recoverable in future periods.

#### 8. **Property and Equipment**

#### <u>2020</u>

	Office Condominium Unit	Building and Improvements	Hauling and Transportation Equipment	Furniture, Fixtures and Other Equipment	Total
Costs:					
Balance at beginning and					
end of year	₽46,047,004	₽12,143,398	₽4,845,406	₽6,657,474	₽69,693,282
Accumulated depreciation:					
Balance at beginning					
of year	40,492,132	12,143,398	3,836,413	6,004,234	62,476,177
Depreciation	1,841,880	-	302,695	261,814	2,406,389
Balance at end of year	42,334,012	12,143,398	4,139,108	6,266,048	64,882,566
Net book value	₽3,712,992	₽-	₽706,298	₽391,426	₽4,810,716

# 2019

					Furniture,	
	Office		Hauling and	Machinery	Fixtures and	
	Condominium	Building and	Transportation	and	Other	
	Unit	Improvements	Equipment	Equipment	Equipment	Total
Costs:						
Balance at beginning						
of year	₽46,047,004	₽15,290,341	₽8,578,786	₽4,486,929	₽9,741,482	₽84,144,542
Additions	-	-	_	-	204,562	204,562
Disposals	-	(3,146,943)	(3,733,380)	(4,486,929)	(3,288,570)	(14,655,822)
Balance at end of year	46,047,004	12,143,398	4,845,406	_	6,657,474	69,693,282
Accumulated depreciation:						
Balance at beginning						
of year	38,650,576	14,534,285	7,114,291	4,486,929	8,984,462	73,770,543
Depreciation	1,841,556	-	455,173	-	308,342	2,605,071
Disposals	-	(2,390,887)	(3,733,051)	(4,486,929)	(3,288,570)	(13,899,437)
Balance at end of year	40,492,132	12,143,398	3,836,413	-	6,004,234	62,476,177
Net book value	₽5,554,872	₽-	₽1,008,993	₽-	₽653,240	₽7,217,105

Depreciation expense is presented as part of "General and administrative expenses" in the statements of comprehensive income.

No property and equipment were pledged as security to the Company's obligations in 2020 and 2019.

# 

#### 9. Investment Properties

As of December 31, 2020 and 2019, the carrying value of investment properties amounted to P674.06 million. Details of this account follow:

	2020	2019
Balance at beginning of year	₽674,056,173	₽1,023,069,063
Additions	_	35,339,135
Transfer to real estate inventories (Note 6)	—	(384,352,025)
Balance at end of year	₽674,056,173	₽674,056,173

Based on the latest appraisal report, the fair value of the investment properties amounted to P1.259 billion. The valuation performed was made by a qualified independent appraiser. The valuation techniques were in accordance with that recommended by the International Valuation Standards Committee and in accordance with PFRSs.

This is categorized as Level 3 in the fair value hierarchy as of December 31, 2020 and 2019.

Valuation technique used and key inputs to valuation on investment properties are as follows:

		Significant unobservable	
	Valuation technique	inputs	Range
Land			
Residential	Market		₽800 - ₽375
Industrial	Data Approach/	Price per	₽1,750 - ₽600
Foreshore/beaches	Sales Comparison	square meter	₽2,500 - ₽1,800

For land, significant increases (decreases) in price per square meter would result in a significantly higher (lower) fair value of the property.

# 10. Accounts Payable and Accrued Expenses

	2020	2019
Trade payables	₽26,430,386	₽23,791,835
Accrued expenses	2,870,627	2,947,052
Others	568,007	781,093
	₽29,869,020	₽27,519,980

Trade payables are unsecured, noninterest-bearing and are generally due and demandable.

Accrued expenses include accruals for professional fees, utilities, salaries and wages and outside services.

In 2019, long-outstanding trade payables and accrued expenses amounting to P9.28 million were reversed as management assessed that no future payables are to be claimed against the Company. These reversals were charged and recorded under "Interests, penalties, and other income" account in the 2019 statement of comprehensive income (see Note 20).



# 11. Liability for Purchased Land

This account pertains to the outstanding payable of the Company for the cost of land purchased recognized under "Investment properties".

Liability for purchased land - Insular Life Insurance Company (ILIC - 2018) / (SLI - 2020 and 2019) On September 19, 2016, the Company entered into a contract for acquisition of a 580,154 sqm. land from Insular Life Insurance Company (ILIC) for a total gross consideration of ₱430.47 million.

On August 30, 2019, SLI paid the Company's remaining liability to ILIC amounting to ₱115.31 million, hence, extinguishing the Company's liability with ILIC. The Company's liability to SLI is non-interest bearing and payable upon issuance of license to sell (see Note 17).

Liability for purchased land from SLI amounted to ₱115.31 million as of December 31, 2020 and 2019.

Liability for purchased land - third party

In 2015, the Company entered into a contract for acquisition of a 169,904 sq. m land, for a consideration of P61.03 million from a third party. As of December 31, 2018, the Company has already paid P56.33 million while the remaining balance of P4.70 million was recognized as "Liability for purchased land". In 2019, the Company derecognized the liability for purchased land from a third party, resulting to a gain on extinguishment of debt amounting to P4.20 million.

# 12. Related Party Transactions

Parties are considered related parties if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and other operating decisions. Parties are considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

The Company has Material Related Party Transactions Policies containing the approval requirements and limits on amounts and extent of related party transactions in compliance with the requirements under the Revised Securities Regulation Code Rule 68 and SEC Memorandum Circular 10, series of 2019.

The Company has an approval requirement such that material related party transactions shall be reviewed and endorsed to the BOD for approval. Material related party transactions are those transactions that meet the threshold value amounting to P50 million or 10% of the total assets, whichever is lower and other requirements as may be determined.



Category/ Related Party	Year	Transactions	Outstanding balance	Terms	Conditions
Stockholder	I cai	Transactions	Dalance	T CT III5	Conditions
Gregorio Araneta, Inc.					
Due to related				Due and demandable;	
parties	2020	(₽9,814,573)	₽40,560,342	noninterest-bearing	Unsecured
		(₽9,814,573)	₽40,560,342		
			Outstanding		
Category/ Related Party	Year	Transactions	balance	Terms	Conditions
Stockholder					
Gregorio Araneta, Inc.					
Due to related				Due and demandable;	
parties	2019	(₱16,940,482)	₽30,745,769	noninterest-bearing	Unsecured
		(₱16,940,482)	₽30,745,769		

The Company has transactions with related parties in 2020 and 2019 as follows:

Compensation of Key Management Personnel

Short-term compensation of key management personnel of the Company amounted to  $\mathbb{P}6.18$  million,  $\mathbb{P}4.50$  million and  $\mathbb{P}4.50$  million in 2020, 2019 and 2018, respectively.

#### 13. Retirement Benefit Obligation

The Company has an unfunded defined benefit retirement plan covering substantially all of its regular employees. The benefits are based on the years of service and percentage of latest monthly salary.

The defined benefit obligation is determined using the projected unit credit method. There was no plan termination, curtailment or settlement in 2020, 2019 and 2018.

The movements of retirement benefit obligation recognized in the statements of financial position are as follows:

	2020	2019
Balance at beginning of year	₽25,691,340	₽21,752,706
Retirement benefit expense recognized in profit or		
loss:		
Current service costs	1,347,485	1,283,319
Net interest costs	1,220,339	1,114,983
	2,567,824	2,398,302
Remeasurement loss (gain) recognized in other		
comprehensive income	2,912,886	1,540,332
Balance at end of year	₽31,172,050	₽25,691,340

The components of retirement benefit expense recognized in profit or loss are as follows:

	2020	2019	2018
Current service costs	₽1,347,485	₽1,283,319	₽1,344,262
Net interest costs	1,220,339	1,114,983	877,590
	₽2,567,824	₽2,398,302	₽2,221,852



The principal assumptions used in determining the defined benefit obligation are as follows:

	2020	2019	2018
Discount rate	3.27%	4.75%	7.28%
Salary increase rate	5.00%	5.00%	5.00%

The sensitivity analysis below has been determined based on reasonably possible changes to each significant assumption on the retirement benefit obligation, assuming all other assumptions are held constant:

	Increase (decrease)	Am	ounts
	in basis points	2020	2019
Discount rate	+100	(₽1,392,302)	(₽879,513)
	-100	1,668,857	997,272
Salary increase rate	+100	1,621,767	1,099,843
	-100	(1,383,296)	(994,478)

Shown below is the maturity analysis of the undiscounted benefit payments:

Years	2020	2019
Less than 1 year	₽16,963,309	₽14,305,914
1 year to less than 5 years	3,969,100	6,371,710
5 years to less than 10 years	6,627,435	9,541,345
10 years to less than 15 years	2,320,772	3,598,982
15 years to less than 20 years	2,279,046	3,265,633
20 years and above	5,900,963	7,498,193
Total	₽38,060,625	₽44,581,777

The Company does not expect to contribute to its retirement plan in 2021.

The average working life of employees as of December 31, 2020 and 2019 is 13 years and 15 years, respectively

## 14. Income Taxes

The provision for current income tax represents minimum corporate income tax (MCIT) in 2020 and 2019.

The components of the Company's net deferred tax liability are as follows:

	2020	2019
Recognized in profit or loss:		
Deferred tax assets:		
Retirement benefit recognized in profit or loss	₽6,667,709	₽5,897,363
MCIT	3,797,129	2,642,404
Net operating loss carryover (NOLCO)	1,588,700	7,362,896
	12,053,538	15,902,663

(Forward)





	2020	2019
Deferred tax liability:		
Effect of difference between revenue recognized		
for tax and accounting	(₽44,330,554)	(₽54,683,443)
	(32,277,016)	(38,780,781)
Recognized in other comprehensive income:		
Remeasurement losses on defined benefit		
obligation	2,683,906	1,810,040
Other components of equity	(481,218)	(481,218)
	2,202,688	1,328,822
Net deferred tax liability	(₽30,074,328)	(₽37,451,959)

A reconciliation of the statutory income tax expense at statutory rate of 30% to the provision for income tax expense is as follows:

2020	2019	2018
(₽6,029,503)	(₽1,501,882)	₽14,186,319
687,609	2,700,659	1,705,603
(4,859)	(55,520)	(64,076)
-	1,215,512	_
(₽5,346,753)	₽2,358,769	₽15,827,846
	(₱6,029,503) 687,609 (4,859) –	(₱6,029,503) (₱1,501,882) 687,609 2,700,659 (4,859) (55,520) – 1,215,512

Details of the tax effects of the Company's NOLCO and MCIT which are available for offset against future taxable income and income tax payable, respectively, follow:

#### <u>NOLCO</u>

	Beginning				
Year Incurred	Balance	Incurred	Applied	Balance	Expiry Year
2018	₽7,362,896	₽-	(₽5,774,196)	₽1,588,700	2021

# MCIT

	Beginning				
Year Incurred	Balance	Incurred	Expired	Balance	Expiry Year
2020	₽-	₽1,154,725	₽-	₽1,154,725	2023
2019	1,138,624	_	_	1,138,624	2022
2018	1,503,780	_	—	1,503,780	2021
	₽2,642,404	₽1,154,725	₽_	₽3,797,129	

Republic Act No. 11534 otherwise known as the Corporate Recovery and Tax Incentives for Enterprises Act or CREATE

President Rodrigo Duterte signed into law on March 26, 2021 the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.



The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, RCIT rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding ₱5 million and with total assets not exceeding ₱100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- MCIT rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.

As clarified by the Philippine Financial Reporting Standards Council in its Philippine Interpretations Committee Q&A No. 2020-07, the CREATE Act was not considered substantively enacted as of December 31, 2020 even though some of the provisions have retroactive effect to July 1, 2020. The passage of the CREATE Act into law on March 26, 2021 is considered as a non-adjusting subsequent event. Accordingly, current and deferred taxes as of and for the year ended December 31, 2020 continued to be computed and measured using the applicable income tax rates as of December 31, 2020 (i.e., 30% RCIT / 2% MCIT) for financial reporting purposes.

Applying the provisions of the CREATE Act, the Company would have been subjected to lower MCIT rate of 1.5% effective July 1, 2020. This will result in lower provision for current income tax for the year ended December 31, 2020 and lower income tax payable as of December 31, 2020, amounting to  $\mathbb{P}0.87$  million and  $\mathbb{P}0.12$  million, respectively, or a reduction of  $\mathbb{P}0.29$  million. The reduced amounts will be reflected in the Company's 2020 annual income tax return. However, for financial reporting purposes, the changes will only be recognized in the 2021 financial statements. This will result in lower deferred tax assets and liabilities as of December 31, 2020 and provision for deferred tax for the year then ended by  $\mathbb{P}0.06$  million and  $\mathbb{P}0.07$  million, respectively. These reductions will be recognized in the 2021 financial statements.

## 15. Earnings (Loss) Per Share

	2020	2019	2018
Net income (loss)	(₽14,751,591)	(₽7,365,041)	₽31,459,882
Weighted average common shares	1,951,387,570	1,951,387,570	1,951,387,570
Basic and diluted earnings (loss)			
per share	(₽0.0076)	(₽0.0038)	₽0.0161

The Company does not have any dilutive common shares outstanding, accordingly, the basic and diluted earnings per share are the same.

The weighted average number of shares takes into account the weighted average effect of changes in number of shares outstanding during the year.



## 16. Financial Instruments and Capital Management

#### General

The Company has risk management policies that systematically view the risks that could prevent the Company from achieving its objectives. These policies are intended to manage risks identified in such a way that opportunities to deliver the Company's objectives are achieved. The Company's risk management takes place in the context of day-to-day operations and normal business processes such as strategic planning and business planning. Management has identified each risk and is responsible for coordinating and continuously improving risk strategies, processes and measures in accordance with the Company's established business objectives.

## Financial Risk Management Objectives and Policies

The Company's principal financial instruments consist of cash in banks and trade and other receivables. The primary purpose of these financial instruments is to finance the Company's operations. The Company has other financial instruments such as equity instruments at FVOCI and accounts payable and accrued expenses and liability for purchased land which arise directly from its operations. The main risks arising from the Company's financial instruments are liquidity risk and credit risk.

As of December 31, 2020 and 2019, the Company has minimal exposure to any significant foreign currency risk because its financial instruments are denominated in Philippine peso, the Company's functional currency. As assessed by the management, the Company has minimal exposure to equity price risk for the equity instruments at FVOCI and as such, has no material impact to the financial statements. BOD reviews and approves the policies for managing each of these risks and they are summarized below.

## Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's objective in managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking adverse effect to the Company's credit standing.

The Company seeks to manage its liquid funds through cash planning on a monthly basis. The Company uses historical figures and experiences and forecasts from its collection and disbursement.

The following tables summarize the maturity profile of the Company's financial assets held for liquidity purposes based on contractual and undiscounted receivables and financial liabilities based on contractual and undiscounted payables.

## <u>2020</u>

			More than	
	On demand	Within 1 year	1 year	Total
Financial assets:				
Cash <sup>1</sup>	₽6,085,528	<del>P</del> -	₽-	₽6,085,528
Trade and other receivables <sup>2</sup>	-	171,184,470	158,998,823	330,183,293
	6,085,528	171,184,470	158,998,823	₽336,268,821
Financial liabilities:				
Accounts payable and accrued expenses <sup>3</sup>	(29,597,144)	-	-	(29,597,144)
Liability for purchased land	(115,305,608)	-	-	(115,305,608)
Due to related parties	(40,560,342)	-	-	(40,560,342)
	(185,463,094)	-	-	(185,463,094)
Net financial assets (liabilities)	<b>(₽179,377,566)</b>	₽171,184,470	₽158,998,823	₽150,805,727

<sup>1</sup> Excluding cash on hand.

<sup>2</sup> Excluding advances to suppliers.

<sup>3</sup> Excluding withholding taxes and other statutory tax liabilities.



<u>2019</u>
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2017			More than	
	On demand	Within 1 year	1 year	Total
Financial assets:				
Cash <sup>1</sup>	₽4,042,581	₽-	₽-	₽4,042,581
Trade and other receivables <sup>2</sup>	_	178,558,013	170,121,858	348,679,871
	4,042,581	178,558,013	170,121,858	352,722,452
Financial liabilities:				
Accounts payable and accrued expenses <sup>3</sup>	(26,993,941)	_	_	(26,993,941)
Liability for purchased land	(115,305,608)	_	-	(115,305,608)
Due to related parties	(30,745,769)	_	-	(30,745,769)
	(173,045,318)	-	-	(173,045,318)
Net financial assets (liabilities)	(₱169,002,737)	₽178,558,013	₽170,121,858	₽179,677,134

<sup>1</sup> Excluding cash on hand.

<sup>2</sup> Excluding advances to suppliers.
<sup>3</sup> Excluding withholding taxes and other statutory tax liabilities.

#### Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry or geographical location.

The credit risk of the Company is controlled by the approvals, limits and monitoring procedures. It is the Company's policy to enter into transactions with creditworthy parties to mitigate any significant concentration of credit risk. The Company ensures that credit transactions are made with parties with appropriate credit history and has internal mechanism to monitor granting of credit and management of credit exposures. The Company's maximum exposure to credit risk is equal to the carrying amounts of its financial assets (excluding cash on hand) amounting to ₱339.42 million and ₱355.68 million as of December 31, 2020 and 2019, respectively. The Company's financial assets are neither past due nor impaired as of December 31, 2020 and 2019.

Receivables that are neither past due nor impaired are due from creditworthy counterparties with good payment history with the Company. Such receivables are collectible and in good standing as assessed by the Company's management.

Cash in banks and short-term investments are deposits and investments, respectively, made with reputable banks duly approved by the BOD. As such, cash in banks are assessed by Management as high grade.

#### Capital Management

The Company considers the following items in the statements of financial position as its core capital:

	2020	2019
Capital stock	₽1,951,387,570	₽1,951,387,570
Additional paid-in capital	201,228,674	201,228,674
Deficit	(401,873,394)	(387,121,803)
	₽1,750,742,850	₽1,765,494,441



The primary objective of the Company's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes in 2020, 2019 and 2018.

Below is the Company's track record of registration of securities under the Securities Regulation Code of the SEC:

		Number of		
Date of Registration		shares	Par value	Total amount
(SEC Approval)	Description	(in 000's)	per share	(in 000's)
1988	Capital upon registration:			
	Class A	30,000,000	<b>₽</b> 0.01	₽300,000
	Class B	20,000,000	0.01	200,000
		50,000,000		500,000
1992	Decrease in authorized			
	capital stock and			
	change of par value			
	from ₱0.01 to ₱1.00			
	Class A	150,000	1.00	150,000
	Class B	100,000	1.00	100,000
		250,000		250,000
1994	Change of par value from			
	₽1.00 to ₽0.30			
	Class A	150,000	0.30	45,000
	Class B	100,000	0.30	30,000
		250,000		75,000
1995	Increase in authorized			
	capital stock and			
	removal of			
	classification of shares			
	of stock	1,000,000	0.30	300,000
1996	Increase in authorized			
	capital stock and			
	change of par value			
	from ₽0.30 to ₽1.00	5,000,000	1.00	5,000,000
Total authorized c	apital	5,000,000	₽1.00	₽5,000,000

As of December 31, 2020, there are 2,146 shareholders who hold 1,951,387,570 shares in the Company.



## Fair Value and Categories of Financial Instruments

Set out below is a comparison, by class, of the carrying amounts and fair values of the Company's financial instruments, other than those with carrying amounts that are reasonable approximations of fair values:

	2020		2019	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Trade receivables	₽158,998,823	₽158,998,823	₽170,121,858	₽170,121,858
Equity instruments	5,681,897	5,681,897	5,681,897	5,681,897
	₽164,680,720	₽164,680,720	₽175,803,755	₽175,803,755
Liability for purchased land	₽115.305.608	₽115.305.608	₽115 305 608	₽115 305 608

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

# Cash in banks, Other Receivables, Due to Related Parties, and Accounts Payable and Accrued Expenses

The carrying amounts of these financial instruments approximate fair values due to the short-term nature of these financial instruments.

#### Noncurrent Trade Receivables

Fair value is based on discounted value of future cash flows using the prevailing interest rates for similar types of receivables as of the reporting date using the remaining terms of maturity. This is classified under level 3 of the fair value hierarchy.

#### Equity Instruments

Equity instruments are carried at fair value. The fair values of equity instruments at FVOCI are based on the quoted market prices. This is classified under level 2 of the fair value hierarchy.

#### Liability for Purchased Land

Fair value of liability for purchased land is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities. This is classified under level 3 of the fair value hierarchy.

In 2020, 2019 and 2018, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

## 17. Project Agreements

#### Agreement with SLRDI

The Company together with SLRDI began their activities based on their agreement dated June 5, 2003. Under the agreement, SLRDI will develop and sell certain parcels of land owned by the Company at its own cost. The Company is responsible for the delivery of the parcels of land free from liens and encumbrances including any claims of tenants or third parties and from any form of litigation. The project shall consist of the development of an exclusive mixed-use residentialcommercial subdivision with a country club. Once developed, the property will be shared by the parties either through cash or lot overrides. The Company shall receive 40% of the net sales proceeds, in case of cash override, or 40% of the saleable lots, in case of a lot override, while SLRDI



shall receive 60% of the net sales proceeds or the saleable lots. The Company opted to receive its share through a combination of cash override and lot override.

On April 27, 2006, SLRDI's application to obtain license to sell from the Housing and Land Use Regulatory Board was approved.

On January 29, 2013, SLRDI assigned its rights and interests over the sales proceeds from the sales of saleable area in Phase 3 to Sta. Lucia Land, Inc. The latter assumes the responsibility of collecting payments or amortizations and undertakes to remit the Company's share from the sales proceeds.

As at December 31, 2020, the project has been substantially completed.

The Company presently derives its revenue and the related costs solely from the sale of real estate under this joint operation. The Management uses 20% of the contract price as the collection threshold before a sale is recognized.

The Company's unsold real estate inventories amounting to P871.07 million and P884.39 million and trade receivables amounting to P333.34 million and P348.68 million as of December 31, 2020 and 2019, respectively, pertain to its share in the assets of the joint operation.

Sale of real estate and cost of real estate sold recognized amounted to 20.48 million and 3.34 million, respectively in 2020, 232.90 million and 46.87 million, respectively, in 2019 and 262.51 million and 13.04 million, respectively, in 2018.

#### Agreement with SLI

On November 29, 2019, the Company entered into an agreement with SLI to develop a parcel of land owned by the Company. Under the agreement, SLI will develop the parcel of land into a residential subdivision with complete facilities and amenities, upon turnover of the property and upon securing required clearance and permit to develop, and in which the property shall be free and clean from any lien and encumbrance. The agreement further states that the Company shall compensate SLI, in the form of lots consisting 60% of the net saleable area. The remaining 40% shall be the share of the Company.

On the same day, the Company entered into a memorandum of agreement with SLI, regarding the terms and conditions of the P115.31 million payment made on August 30, 2019 by SLI, in behalf of the Company to ILIC. The amount is payable either by way of proceeds from the sale of subdivided lots or by direct payment (see Note 11).

As at December 31, 2020, the project still has no substantial progress.

## 18. Contingencies

In the ordinary course of business, the Company has pending claims/assessments which are in various stages of discussion/protest/appeal with relevant third parties. Management believes that the bases of the Company's position are legally valid such that the ultimate resolution of these claims/assessments would not have a material effect on the Company's financial position and results of operations. No provision is recognized as the criteria under PAS 37 have not been met based on management's assessment.



## 19. Segment Reporting

The Company has only one reportable segment that sells only one product line.

All segment revenues are derived from external customers. The Company sells real estate properties. No specific customer pass the concentration threshold.

Operating results of the Company are regularly reviewed by the Company's Chief Operating Decision Maker, who is the Company's Chief Executive Officer, to make decisions about resources to be allocated to the segment and assess its performance. Segment revenue and segment expenses are measured in accordance with PFRS. The presentation and classification of segment revenue and segment expenses are consistent with the presentation and classification in the statements of comprehensive income.

The Company has only one geographical segment as all of its assets are located in the Philippines.

## 20. Other Matters

## Statements of Cash Flows

There are no noncash investing activities in 2020 and 2019. In 2018, noncash investing activity is the transfer from "Land held for future development" to "Investment properties" amounting to  $\mathbb{P}4.48$  million.

In 2020, 2019 and 2018, the movements in the financing activity pertain to the advances made by/to the related parties to/by the Company for funding purposes and the payment for the liability of the purchased land. There are no noncash financing activities incurred during the year.

#### Interest, Penalties and Other Income

	2020	2019	2018
Interest income on receivables			
from customers (Note 5)	₽6,085,176	₽18,087,920	₽25,989,105
Interest income on cash with			
banks and cash equivalents			
(Note 4)	23,821	185,069	207,381
Reversal of long-outstanding trade			
payables and accrued			
expenses (Note 10)	_	9,279,585	_
Gain on sale of non-operating			
properties (Note 5)	-	—	29,912,234
	₽6,108,997	₽27,552,574	₽56,108,720

Interest Expense

Interest expense consists of amortization of discount liability for purchased land amounting to nil, P2.84 million and P5.27 million in 2020, 2019 and 2018, respectively (see Note 11).



## 21. Events After the Reporting Date

#### COVID 19-19 Outbreak

In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine (ECQ) throughout the island of Luzon until April 12, 2020. For selected areas, including Metro Manila, this was subsequently extended to May 15, 2020. On May 12, 2020, the national government then imposed modified enhanced community quarantine (MECQ) in selected provinces and regions including Metro Manila from May 16, 2020 to May 31, 2020. On May 28, 2020, the government downgraded the tier of quarantine of Metro Manila and other areas in Luzon to general community quarantine (GCQ) starting June 1, 2020 but on August 2, 2020 the government reverted Metro Manila to modified enhanced community quarantine from August 4, 2020 until August 18, 2020. Then a return to general community quarantine was imposed on August 19, 2020 until September 15, 2020, the general community quarantine was further extended until March 28, 2021. The government reverted Metro Manila and other areas back to ECQ from March 29, 2021 to April 11, 2021. Metro Manila was placed under MECQ from April 12, 2021 to May 14, 2021 and under GCQ starting May 15, 2021.

The Company implemented compliance measures to the community quarantine (CQ) protocols in conjunction with the National Government's strategy to flatten the curve and/or to combat the spread of outbreak as follows:

- Full shutdown of Makati Offices started on March 16, 2020. Office opens for skeletal workforce beginning April 1, 2020 and went back to a full shutdown on March 29, 2021.
- From April 1, 2020 to March 28, 2021, employees were reporting to work on a skeletal basis. Upon commencement of ECQ on March 29, 2021, the Company implemented a full work-fromhome set-up. All employees received their full salaries for the period March 16 to 31, 2020 and in the subsequent months.
- Other measures are being implemented to ease the impact of the CQ on the employees, e.g. the early release of the prorated 13th month pay, extend cash advances to regular employees in the event that the CQ is extended.
- Business opportunity is paralyzed such as cash inflows. Presently, the Company concentrates on Cash Management to be able to rationalize and ensure availability of funds to sustain payments of employees' payroll.

The Company considers the measure taken by the government as a non-adjusting subsequent event, which does not impact its financial position and performance as of and for the year ended December 31, 2020. The pandemic had decreased the revenue and collection of the Company from its customers in 2020 and it could have a further material impact or an impact on its 2021 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Company will continuously monitor the situation and assess its impact to its financial position, performance and cash flows.



At present, the CQ may have an effect on new/future land sales and collection of the Company's receivables depending on the capability of buyers to meet future payments. The Company will continue to monitor the situation, and should the CQ be further prolonged, the BOD may at any time form a Crisis Management Team/Committee that will focus on the impact to the Company's revenue and operations, or formulate assessment tools to measure and/or benchmark costs and expenses or anticipate scenario beyond "COVID-19", upon assumption of work and "Normal" operation.

## 22. Supplementary Tax Information Required under Revenue Regulations (RR) 34-2020

On December 21, 2020, the Bureau of Internal Revenues (BIR) issued RR 34-2020 that prescribes the guidelines and procedures on the submission of BIR Form 1709 [Related Party Transaction (RPT) Form], Transfer Pricing Documentation and other supporting documents. The entities listed in Section 2 of RR 34-2020 are required to file and submit Form 1709 (RPT Form), together with the annual income tax return.

The following are required to file and submit the RPT Form, together with the Annual Income Tax Return:

- a) Large taxpayer
- b) Taxpayer enjoying tax incentives, i.e., Board of Investments (BOI)-registered and economic zone enterprises, those enjoying Income Tax Holiday (ITH) or subject to preferential income tax rate
- c) Taxpayer reporting net operating losses for the current taxable year and the immediately preceding two (2) consecutive taxable years
- d) A related party, as defined under Section 3 of RR 19-2020, which has transactions with (a), (b) or (c). For this purpose, key management personnel (KMP), as defined under Section 3(7) of RR 19-2020, shall no longer be required to file and submit the RPT Form, nor shall there be any requirement to report any transactions between KMP and the reporting entity/parent company of the latter in the RPT Form.

Based on the above requirements, the Company assessed that it is not required to file the RPT Form as of December 31, 2020.

## 23. Supplementary Tax Information Required under Revenue Regulations (RR) 15-2010

The Company reported and/or paid the following types of taxes in 2020:

#### VAT

a. The Company is VAT-registered with taxable sale of goods amounting to ₱23,587,908 with a corresponding output VAT of 12% amounting to ₱2,830,549.

The Company's income that are subject to VAT are based on actual collections received, hence, may not be the same as the amounts recognized in the 2020 statement of comprehensive income.

The Company's VAT exempt sales arise from the sale of real properties from the Company's project agreement with SLRDI.



RA No. 8424, Tax Reform Act of 1997, Title IV, Chapter 1, Section 109(p) specified that sale of residential lot amounting to P1,500,000 and below for purposes of computing VAT are VAT exempt transactions and therefore, will not be subject to VAT. Provided, however that not later than January 31, 2009 and every three (3) years thereafter, the amounts stated herein shall be adjusted to its present value using the Consumer Price Index, as published by the National Statistics Office (NSO) and that such adjustment shall be published through revenue regulations to be issued not later than March 31 of each year.

Per RR 13-2018, the threshold in computing VAT amounted to ₱1,500,000 effective January 1, 2018.

b. Input VAT

The amount of input VAT claimed are broken down as follows:

Balance at January 1, 2020	₽70,151,947
Domestic purchases/payments for:	
Services	378,256
Goods other than capital goods	147,312
Balance at December 31, 2020	₽70,677,515

# Other Taxes and Licenses

The following are the details of the Company's taxes and licenses:

A. Local	
Real estate taxes	₽1,753,697
Business taxes and permits	1,517,717
Community tax certificate	10,500
Registration and others	268,575
B. National	
Annual registration	500
C. Others	2,658,797
	₽6,209,786

## Withholding Taxes

The amount of withholding taxes paid/accrued for the year amounted to:

Withholding taxes on compensation and benefits	₽182,457
Expanded withholding taxes	226,353
	₽408,810

#### Tax Assessment and Cases

As at December 31, 2020, the Company has no pending final assessment notices. The Company is not aware of any tax case under preliminary investigation, litigation and/or prosecution in courts or bodies outside the BIR.

